

Sukuk Trends and listing on Stock Exchanges and Use of Sukuk/Islamic Securities as Collateral Current Status, Developments and Key Challenges

11th Meeting of the Organisation of Islamic Cooperation (OIC) Member Staters' Stock Exchanges Forum Tuesday, 31st October 2017, Le Meridien Etiler Hotel, Istanbul

Ijlal Ahmed Alvi
Chief Executive Officer, IIFM

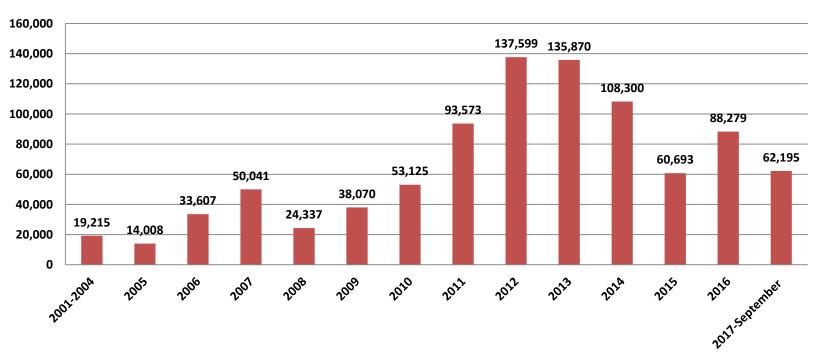


Sukuk Market Current Status

a) Total Global Sukuk Issuances (International & Domestic)



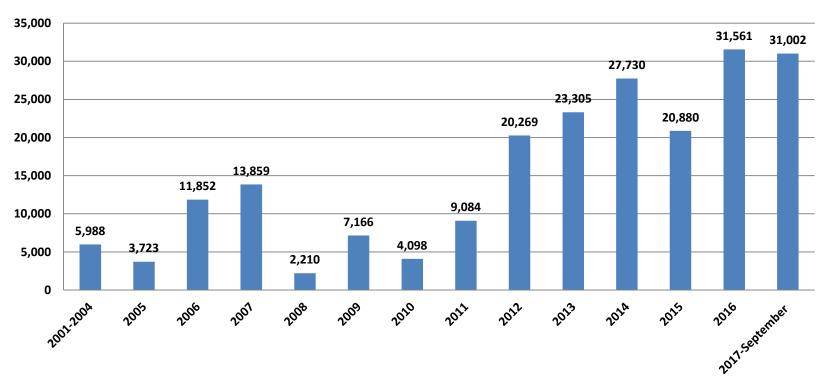
Total Global Sukuk Issuances (Jan 2001 – September 2017) All Tenors, All Currencies, in USD Millions



➤ Total Global Sukuk Issuances as September 2017 USD 918,913 Millions



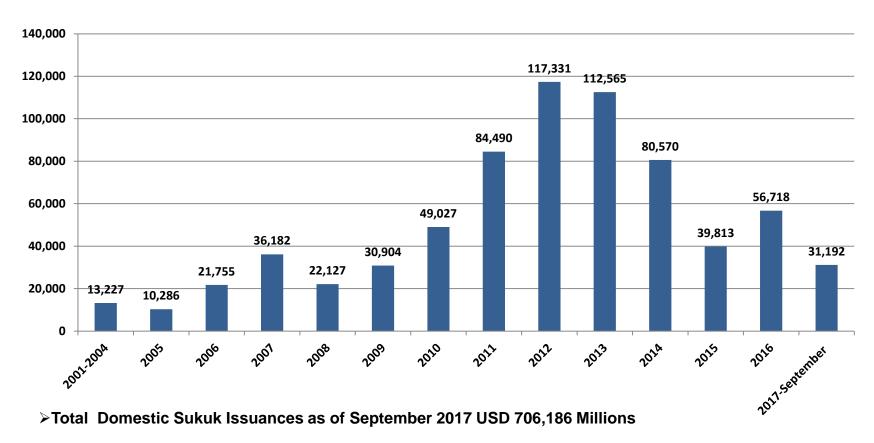
Total INTERNATIONAL Sukuk Issuances (Jan 2001 – September 2017) Financial Market All Tenors, All Currencies, in USD Millions



➤ Total International Sukuk Issuances as of September 2017 USD 212,727 Millions



Total DOMESTIC Sukuk Issuances (Jan 2001 - September 2017) All Tenors, All Currencies, in USD Millions



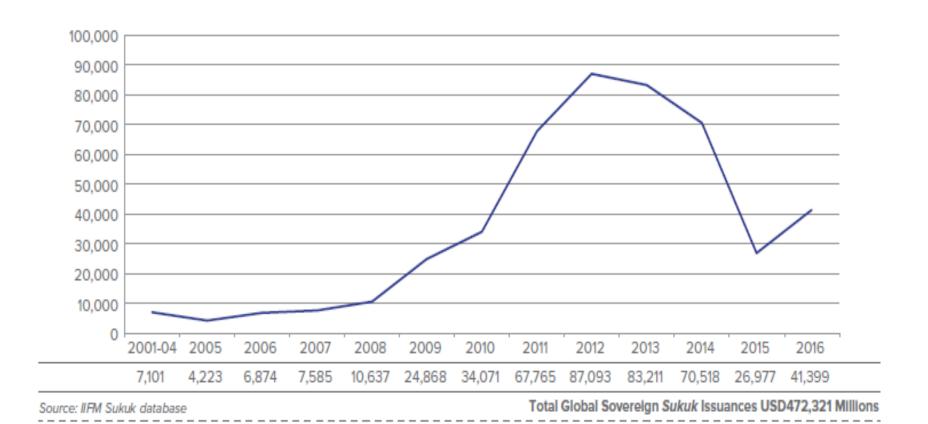


Sukuk Market Current Status

b) Total Global Sukuk Issuances – Breakdown by Issuer Status

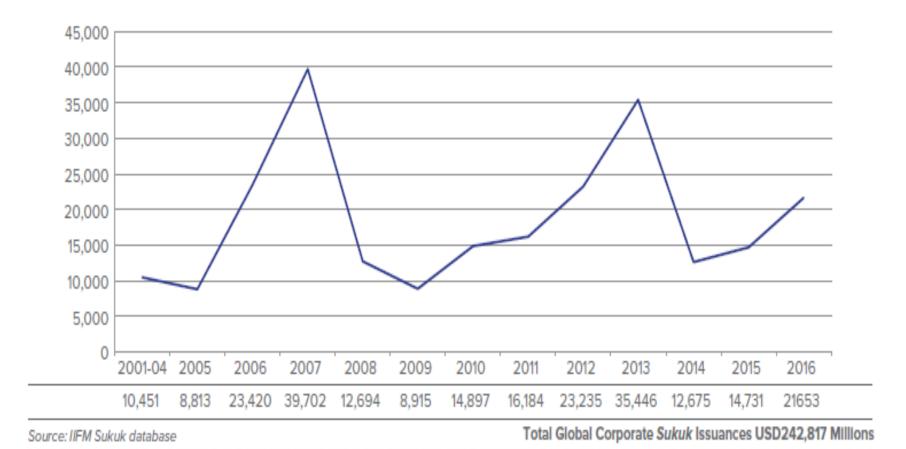
Global Sovereign Sukuk Issuances (Jan 2001 – Dec 2016), All Tenors, All Currencies, in USD Millions







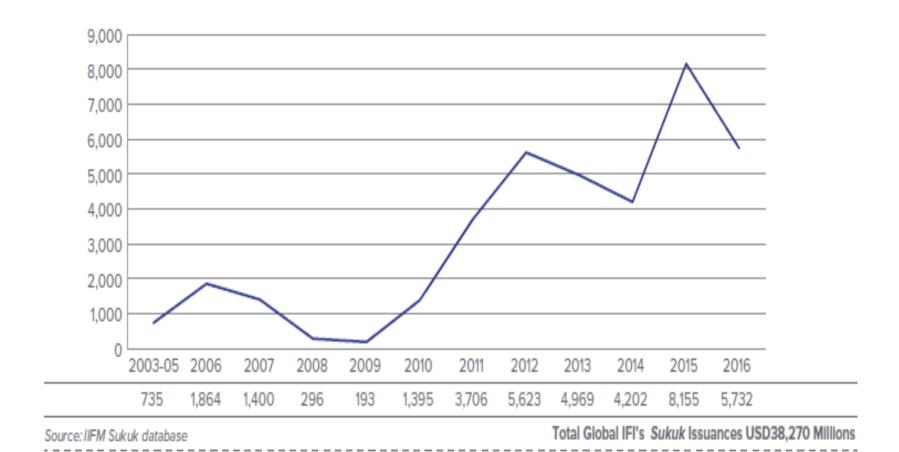




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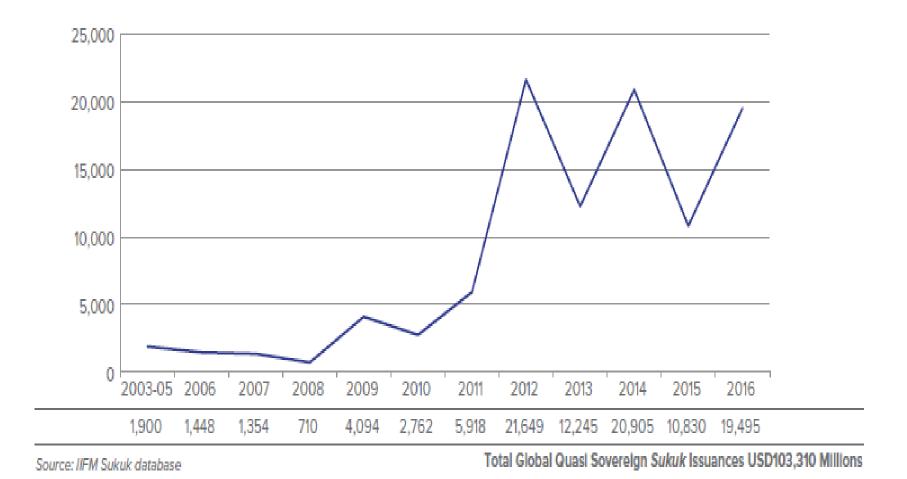






Global Quasi Sovereign Sukuk Issuances, (Jan 2001 – Dec 2016), All Tenors, All Currencies, in USD Millions





DOMESTIC Sukuk Issuances by Issuer StatusAll Tenors, All Currencies, in USD Millions



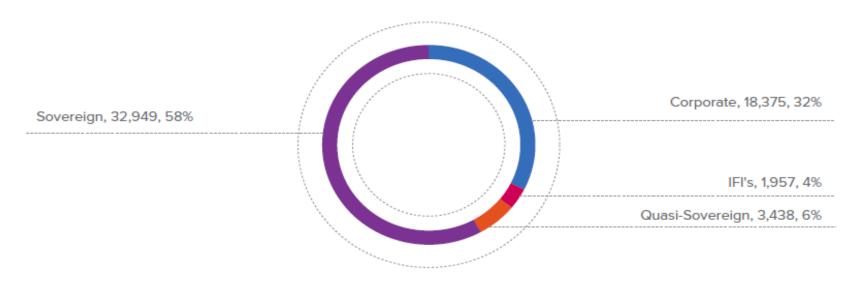




DOMESTIC Sukuk Issuances by Issuer StatusAll Tenors, All Currencies, in USD Millions



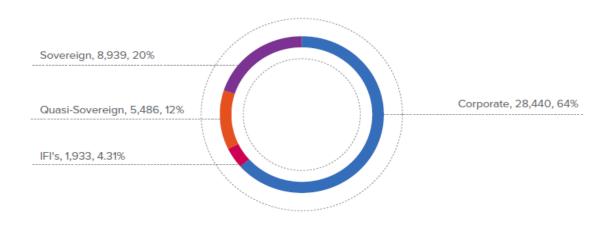
DOMESTIC SUKUK ISSUANCES Jan 2016- Dec 2016



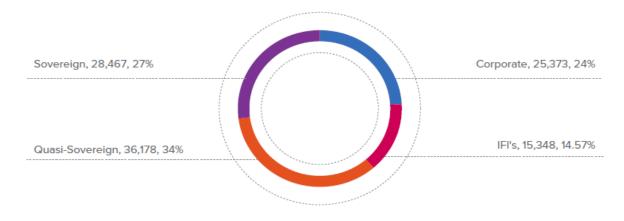
INTERNATIONAL Sukuk Issuances by Issuer Status All Tenors, All Currencies, in USD Millions



INTERNATIONAL SUKUK ISSUANCES Jan 2001- Dec 2009



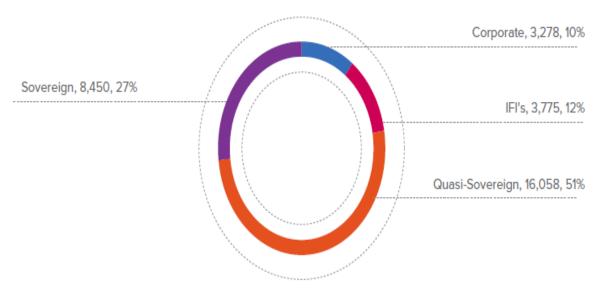
INTERNATIONAL SUKUK ISSUANCES Jan 2010- Dec 2015





INTERNATIONAL Sukuk Issuances by Issuer Status All Tenors, All Currencies, in USD Millions

INTERNATIONAL SUKUK ISSUANCES Jan 2016- Dec 2016





Sukuk Market Current Status

c) Total Global Sukuk Issuances

REGIONAL BREAK - UP OF GLOBAL ISSUANCES (JAN 2001 -DEC 2016)



| ASIA & FAR EAST | NUMBER OF ISSUES | AMOUNT USD MILLIONS | % OF TOTAL VALUE |
|----------------------|------------------|------------------------|------------------|
| Bangladesh | 4 | 37 | 0.004% |
| Brunei Darussalam | 137 | 8,829 | 1.03% |
| China | 1 | 97 | 0.01% |
| Hong Kong | 4 | 2,196 | 0.26% |
| Indonesia | 208 | 42,325 | 4.94% |
| Iran | 1 | 144 | 0.02% |
| Japan | 3 | 190 | 0.02% |
| Malaysia | 5,179 | 560,516 | 65.43% |
| Maldives | 1 | 3 | 0.004% |
| Pakistan | 74 | 14,606 | 1.70% |
| Singapore | 16 | 1,498 | 0.17% |
| Sri Lanka | 1 | 3 | 0.004% |
| Total | 5,629 | 630,445 | 73.60% |
| GCC & MIDDLE EAST | NUMBER OF ISSUES | AMOUNT USD MILLIONS | % OF TOTAL VALUE |
| Bahrain | 366 | 24,058 | 2.81% |
| Jordan | 3 | 272 | 0.03% |
| Kuwait | 16 | 2,908 | 0.34% |
| Oman | 5 | 1,407 | 0.16% |
| Qatar | 28 | 24,601 | 2.87% |
| Saudi Arabia | 95 | 63,483 | 7.41% |
| United Arab Emirates | 104 | 68,495 | 8.00% |
| Yemen | 2 | 253 | 0.03% |
| Total | 619 | 185,478 | 21.60% |

REGIONAL BREAK - UP OF GLOBAL ISSUANCES (JAN 2001 - DEC 2016) Continuation



| AFRICA | NUMBER OF ISSUES | AMOUNT USD MILLIONS | % OF TOTAL VALUE |
|-----------------|------------------|------------------------|------------------|
| Gambia | 210 | 136 | 0.02% |
| ivory Coast | 2 | 460 | 0.05% |
| Nigeria | 2 | 133 | 0.02% |
| Senegal | 2 | 445 | 0.05% |
| South Africa | 1 | 500 | 0.06% |
| Sudan | 28 | 19,378 | 2.26% |
| Togo | 1 | 245 | 0.03% |
| Total | 246 | 21,296 | 2.50% |
| EUROPE & OTHERS | NUMBER OF ISSUES | AMOUNT USD MILLIONS | % OF TOTAL VALUE |
| France | 1 | 1 | 0.0001% |
| Germany | 3 | 206 | 0.02% |
| Luxembourg | 3 | 280 | 0.03% |
| Turkey | 116 | 16,201 | 1.89% |
| United Kingdom | 9 | 1,368 | 0.16% |
| USA | 5 | 1,367 | 0.16% |
| Kazakhstan | 1 | 77 | 0.01% |
| Total | 138 | 19,500 | 2.28% |
| Grand Total | 6,632 | 856,718 | 100% |



Sukuk Market Current Status

d) Global Sukuk Issuances – Structural Breakdown (International & Domestic)

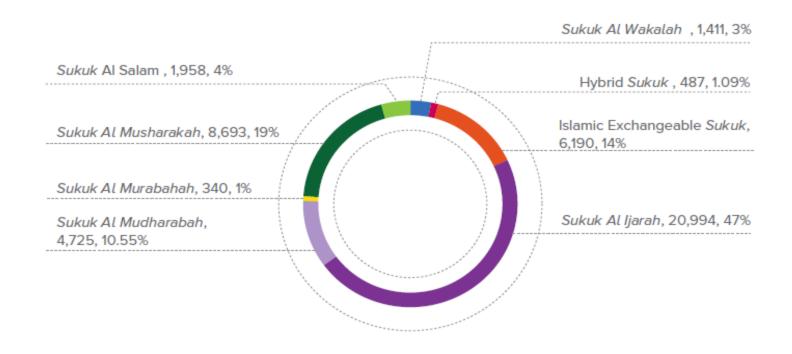




Structural Breakdown of INTERNATIONAL Sukuk Issuances

- All Tenors, All Currencies, in USD Millions

INTERNATIONAL SUKUK ISSUANCES Jan 2001- Dec 2009



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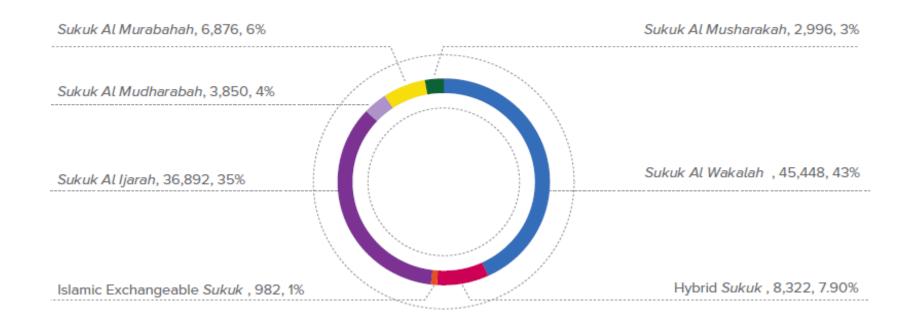




Structural Breakdown of INTERNATIONAL Sukuk Issuances

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INTERNATIONAL SUKUK ISSUANCES Jan 2010- Dec 2015



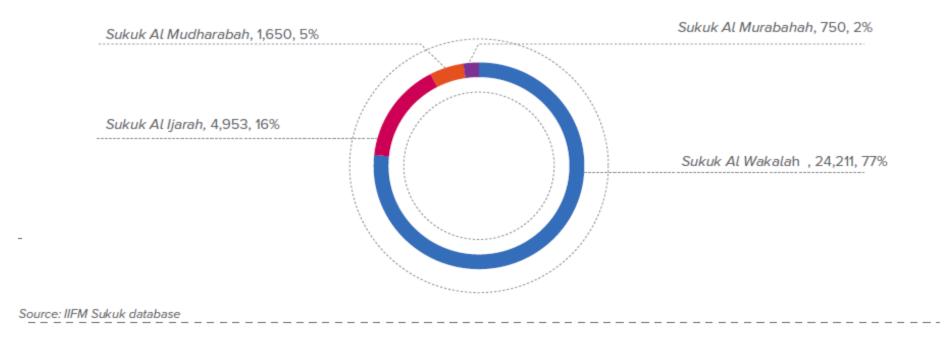




Structural Breakdown of INTERNATIONAL Sukuk Issuances

- All Tenors, All Currencies, in USD Millions

INTERNATIONAL SUKUK ISSUANCES Jan 2016- Dec 2016

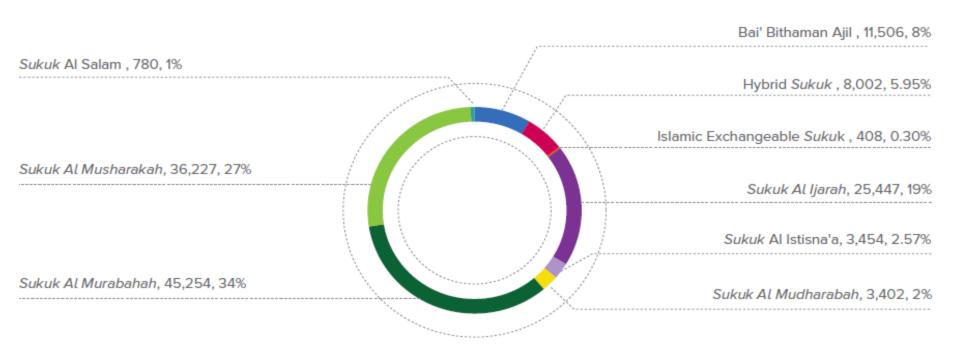




Structural Breakdown of Domestic Sukuk Issuances

- All Tenors, All Currencies, in USD Millions

DOMESTIC SUKUK ISSUANCES Jan 2001-Dec 2009







Structural Breakdown of Domestic Sukuk Issuances - All Tenors, All Currencies, in USD Millions

DOMESTIC SUKUK ISSUANCES Jan 2010-Dec 2015







Structural Breakdown of Domestic Sukuk Issuances - All Tenors, All Currencies, in USD Millions

DOMESTIC SUKUK ISSUANCES Jan 2016- Dec 2016

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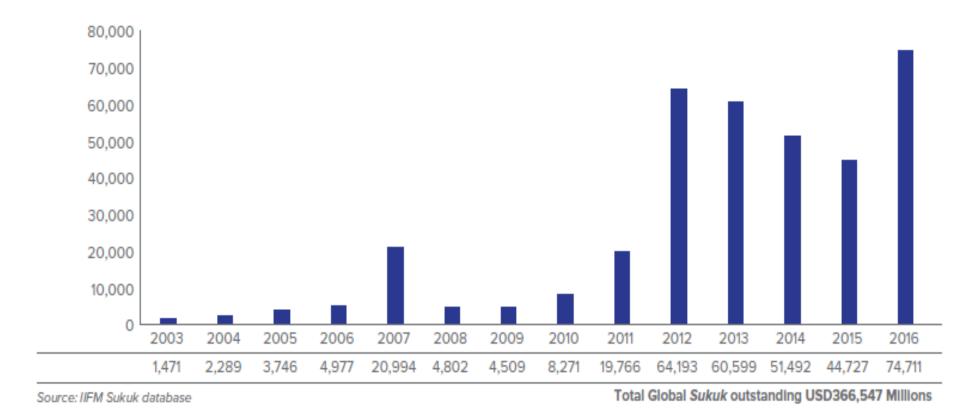


Sukuk Market Current Status

E) Global Outstanding Sukuk Breakdown (International & Domestic)



Total Global SUKUK Outstanding As of 31st December 2016, All Tenors, All Currencies, in USD Millions



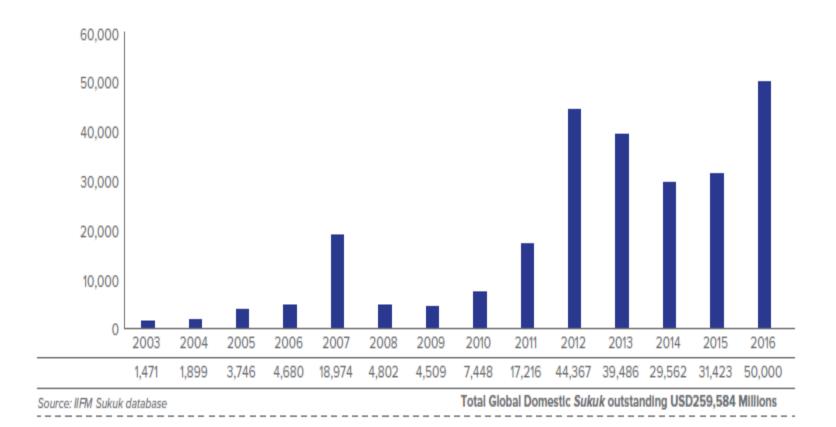


Total Global SUKUK Outstanding by issuer Status As of 31st December 2016, All Tenors, All Currencies, in USD Millions



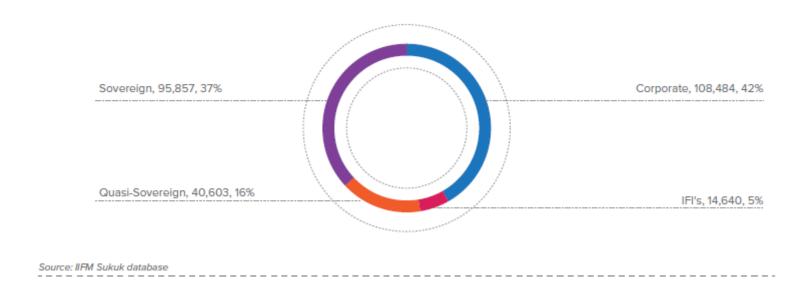






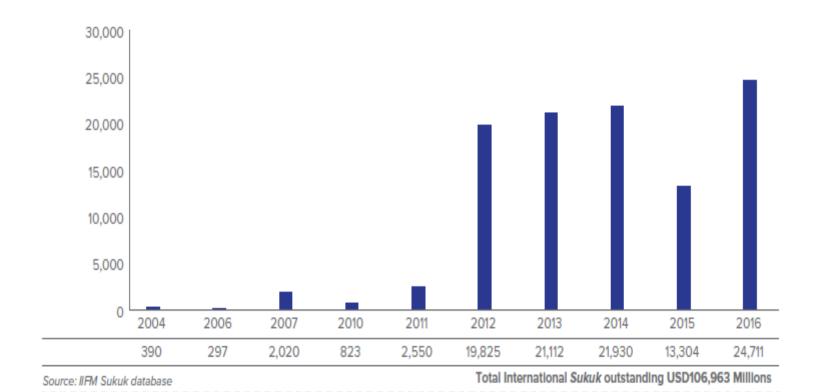


Total Domestic SUKUK Outstanding by Issuer Status As of 31st December 2016, All Tenors, All Currencies, in USD Millions





Total International SUKUK Outstanding As of 31st December 2016, All Tenors, All Currencies, in USD Millions

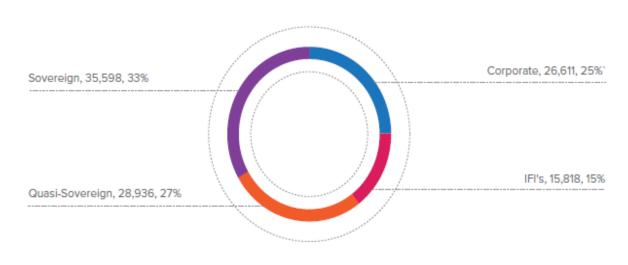


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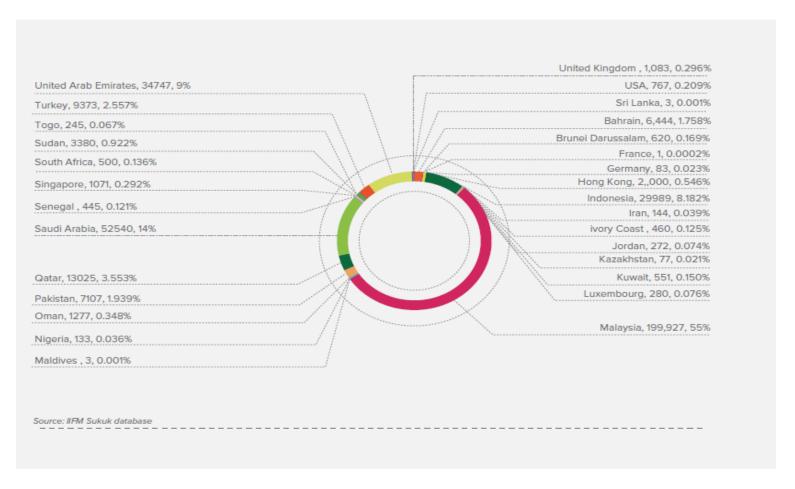
Total International SUKUK Outstanding by Issuer Status As of 31st December 2016 (in USD Millions)







Countries wise Breakdown of Global SUKUK Outstanding As of 31st December 2016, All Tenors, All Currencies, in USD Millions

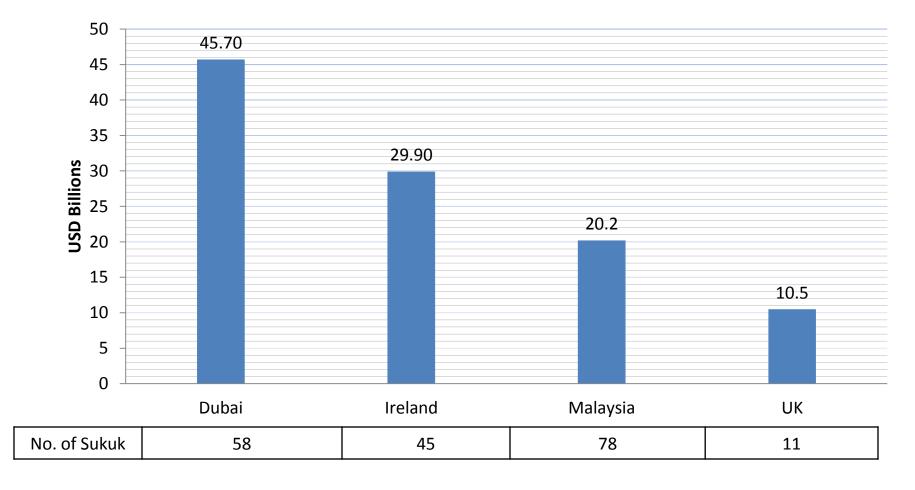




Sukuk listing on Stock Exchanges

Sukuk Listing Centers by Nominal Value

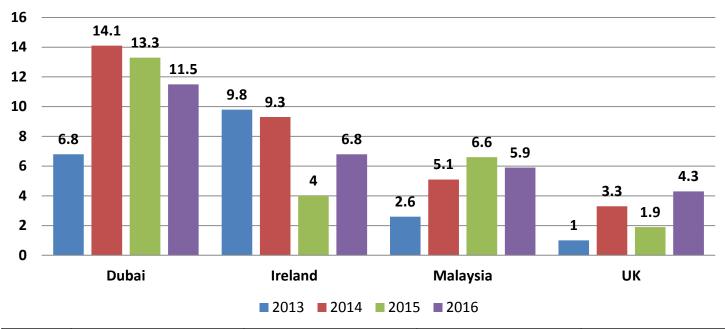




Source: NASDAQ Dubai/IIFM Sukuk Report







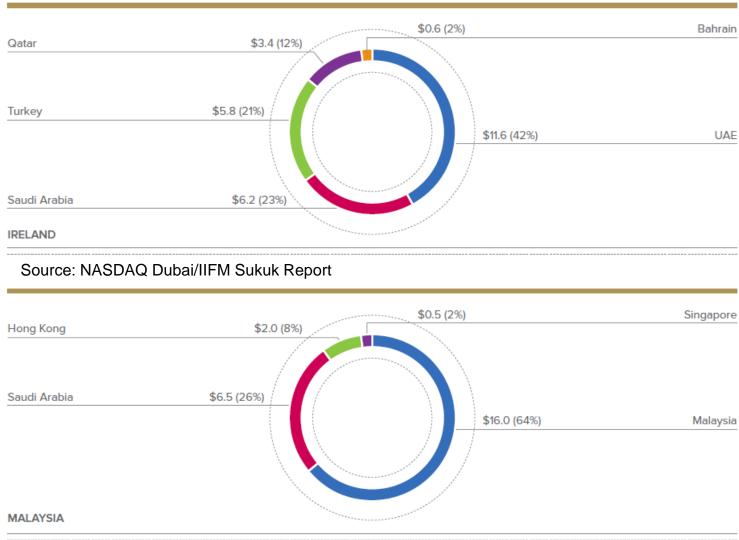
| | Dubai | Ireland | Malaysia | UK |
|------|-------|---------|----------|----|
| 2013 | 11 | 15 | 6 | 1 |
| 2014 | 19 | 14 | 9 | 3 |
| 2015 | 14 | 6 | 9 | 2 |
| 2016 | 14 | 10 | 21 | 5 |

No. of Sukuk

Source: NASDAQ Dubai/IIFM Sukuk Report

Origin of Sukuk Listed on Top Markets (USD Billions)

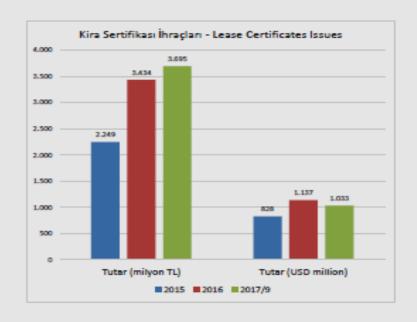




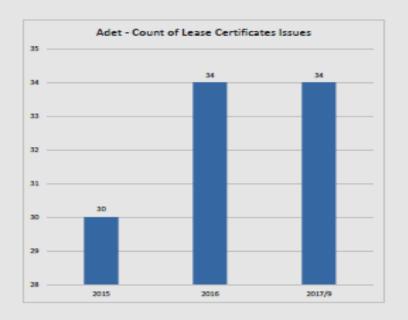
Turkish Sukuk Listing



| Year | Amount (milyon TL) | Amount (USD million) |
|--------|--------------------|----------------------|
| Yil | Tutar (milyon TL) | Tutar (USD million) |
| 2015 | 2.249 | 828 |
| 2016 | 3.434 | 1.137 |
| 2017/9 | 3.695 | 1.033 |



| Year | Count |
|--------|-------|
| × | Adet |
| 2015 | 30 |
| 2016 | 34 |
| 2017/9 | 34 |



Source: Borsa Istanbul

Turkish Domeitc Sukuk Listing



| 20 | 15 | | |
|---|----------------------------------|----------------------------|------------|
| Type Of Debt Instrument | Kira Sertifikası /Sukuk Certifi | - cate | |
| Type of Best medianion. | Third Columnation Tourist Column | | |
| | Data | | |
| Issuing Type | Sum of Issued Amount (TL) | Sum of Issued Amount (USD) | Count of N |
| Nitelikli Yatırımcıya Borsa Dışında İhraç /To qualified investors out of stock exchange | 1.534.091.000 | 570.253.392 | 24 |
| Halka Arz / IPO | 690.000.000 | 248.034.659 | 5 |
| Nitelikli Yatırımcıya Borsa'da İhraç (NİP) / To qualified investors on stock exchange | 25.000.000 | 9.306.481 | 1 |
| Grand Total | 2.249.091.000 | 827.594.533 | 30 |
| | | | |
| 20 | | | |
| Type Of Debt Instrument | Kira Sertifikası /Sukuk Certifi | cate | |
| | Data | | |
| Issuing Type | Sum of Issued Amount (TL) | Sum of Issued Amount (USD) | Count of N |
| Nitelikli Yatırımcıya Borsa Dışında İhraç /To qualified investors out of stock exchange | 2.608.613.800 | 861.835.785 | 26 |
| Halka Arz / IPO | 750.000.000 | 249.727.338 | 5 |
| Nitelikli Yatırımcıya Borsa'da İhraç (NİP) / To qualified investors on stock exchange | 75.000.000 | 25.199.824 | 3 |
| Grand Total | 3.433.613.800 | 1.136.762.947 | 34 |
| | | | |
| 20 | 17 | | |
| Type Of Debt Instrument | (Multiple Items) | | |
| | Data | | |
| Issuing Type | Sum of Issued Amount (TL) | Sum of Issued Amount (USD) | Count of N |
| Nitelikli Yatırımcıya Borsa Dışında İhraç /To qualified investors out of stock exchange | 2.835.000.000 | 789.004.024 | 25 |
| Halka Arz / IPO | 485.000.000 | 136.660.244 | 5 |
| Nitelikli Yatırımcıya Borsa'da İhraç (NİP) / To qualified investors on stock exchange | 375.000.000 | 107.708.752 | 4 |
| Milenkii Taurimciya dorsa'da infac (MiP)/ To qualified investors on stock exchange | | | |

Source: Borsa Istanbul

Bahrain Domestic Sukuk Listing



| Listing date | Issuer | Issue Type | Amount - USD Millions | Face Value |
|--------------|--------------------------------------|-----------------|--------------------------|------------|
| 19-Jan-15 | Government of the Kingdom of Bahrain | Sukuk Al Ijarah | 660 | \$2.64 |
| 2-Aug-15 | Government of the Kingdom of Bahrain | Sukuk Al Ijarah | 264 | \$2.64 |
| 2-Aug-15 | Government of the Kingdom of Bahrain | Sukuk Al Ijarah | 530 | \$2.64 |
| | Total | | 1,454 | |

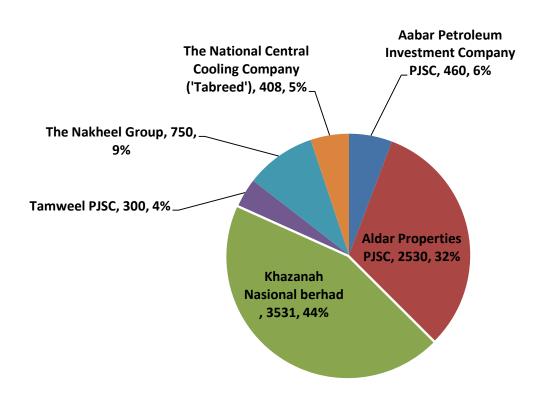
Source: Bahrain Bourse



Exchangeable Sukuk Issuances

Total Islamic Exchangeable Sukuk Issuances Jan 2006 -Dec 2016





Source: IIFM Sukuk Database



Total Islamic Exchangeable Sukuk Issuances Jan 2006 -Dec 2016

| Issue Date | Obligor | Issuer Country | Currency | Issue Type | International/ Domestic | Amount (USD Millions) |
|---------------|---|-------------------|----------|-----------------|----------------------------|-----------------------------|
| | | | | | | |
| 2-Jun-0 | 6 Aabar Petroleum Investment Company PJSC | UAE | USD | Corporate | International | 460 |
| 11-Feb-0 | 7 Aldar Properties PJSC | UAE | USD | Corporate | International | 2,530 |
| 1-Sep-1 | 6 Khazanah Nasional berhad (DANGA CAPITAL BHD) | Malaysia | USD | Quasi-Sovereign | International | 399 |
| 29-Sep-0 | 6 Khazanah Nasional Bhd | Malaysia | USD | Quasi-Sovereign | International | 750 |
| 27-Jun-0 | 7 Khazanah Nasional Bhd | Malaysia | USD | Quasi-Sovereign | International | 850 |
| 5-Mar-0 | 8 Khazanah Nasional Bhd | Malaysia | USD | Quasi-Sovereign | International | 550 |
| 24-Oct-1 | 3 Khazanah Nasional Bhd | Malaysia | SGD | Quasi-Sovereign | International | 482 |
| 24-Sep-1 | 4 Khazanah Nasional Bhd | Malaysia | USD | Quasi-Sovereign | International | 500 |
| 23-Jan-0 | 8 Tamweel PJSC | UAE | USD | Corporate | International | 300 |
| 15-Jan-0 | 8The Nakheel Group | UAE | USD | Corporate | International | 750 |
| 19-May-0 | 8The National Central Cooling Company ('Tabreed') | UAE | AED | Corporate | Domestic | 408 |

Source: IIFM Sukuk Database

Khazanah Nasional Berhad - Exchangeable Sukuk



ABSTRACT ON KHAZANAH EXCHANGEABLE SUKUK

The Khazanah Exchangeable Sukuk is the seventh exchangeable Sukuk offered by Khazanah, providing investors with exposure into China's growing water utility sector by offering the option to exchange Sukuk certificates into shares of Beijing Enterprises Water Group (BEWG). The Sukuk is another one among the growing trend of hybrid or equity-linked Sukuk, which are gaining popularity in the turbulent capital markets. The Khazanah Exchangeable Sukuk, however, is the first ever USD-denominated exchangeable Sukuk, which references a stock that is not Shari'ah compliant at issuance. Certificate holders will have the option of cash settlement by the Obligor if the shares do not comply with Shari'ah requirements at the time of redemption.

Khazanah intends to use the proceeds of the Sukuk as additional working capital and for other general corporate purposes related to its principal business activities.

Khazanah Nasional Berhad - Exchangeable Sukuk

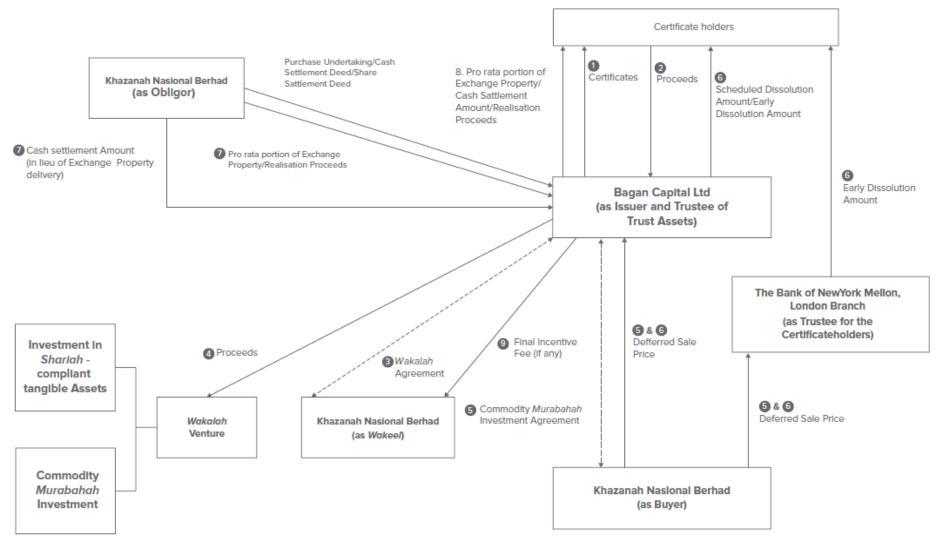


| SUKUK SUMMARY | | |
|----------------------------------|--|--|
| Issuer SPV | Bagan Capital Limited | |
| Obligor | Khazanah Nasional Berhad | |
| Wakeel | Khazanah Nasional Berhad | |
| Structure type | Wakalah structure, exchangeable Sukuk | |
| Issue size | USD 398.8 million | |
| Issue Date | September 2016 | |
| Maturity date | September 2021 | |
| Tenor | Five years, with the option of early dissolution by the Issuer at the end of three years | |
| Return | It is a zero coupon Sukuk | |
| Fix or Variable | n/a | |
| Return frequency | n/a | |
| Pricing = Spread over mid-swaps, | Priced at 43% exchange premium | |
| Book Runners | Bank of America Merrill Lynch, CIMB Islamic, Deutsche Bank | |
| Listing | Labuan International Financial Exchange, Bursa Malaysia, Singapore Exchange | |
| Rating | Not rated | |
| ISIN | XS148656550 | |
| Governing Law | English and Malaysian law variously for various documents | |

SUKUK STRUCTURE AND CASH FLOWS









Key Challenges In Sukuk Issuances



Key Challenges In Sukuk Issuances

- Limited availability of tangible assets leads to over reliance on certain Sukuk structures
- 2) Asset title transfer law particularly for sovereign assets
- 3) Investor's preference and risk appetite tilted towards balance-sheet risk rather than direct risk on a tangible asset
- 4) Tax Neutrality
- 5) Quasi Sovereign Sukuk Implicit and Explicit Government Guarantee
- 6) Currency & Rate of Return risk mitigation



Islamic Hedging and its role in Sukuk Market Development



Islamic Hedging and its Role in Sukuk Market Development

IIFM-ISDA Hedging Standards

- > Tahawwut (Hedging) Master Agreement
- Islamic Foreign Exchange Forward (IFX Forward)
- Islamic Cross-Currency Swap (ICRCS)
- ➤ Islamic Profit Rate Swap (IPRS)
- Islamic Credit Support Deed for Cash Collateral (VM)



About IIFM



About International Islamic Financial Market (IIFM)

IIFM is a standard-setting body of the Islamic Financial Services Industry (IFSI) focusing on standardization of Islamic financial contracts and product templates relating to the Capital & Money Market, Corporate Finance and Trade Finance segments of the IFSI.

IIFM plays its role in market unification by developing best practices at the global level and achieving Shari'ah harmonization through its efforts for creation of a robust, transparent and efficient Islamic finance industry. IIFM also contributes in creating industry awareness by organizing specialized seminars and technical workshops as well as publishing research reports.

IIFM was founded in 2002 by the collective efforts of the Islamic Development Bank, Autoriti Monetari Brunei Darussalam (formerly Ministry of Finance Brunei Darussalam), Bank Indonesia, Bank Negara Malaysia (delegated to Labuan Financial Services Authority), Central Bank of Bahrain (formerly Bahrain Monetary Agency) and the Central Bank of Sudan as a neutral and non-profit organization. Besides the founding members, IIFM is also supported by certain regulatory and government bodies such as Indonesia Financial Services Authority, Dubai International Financial Centre Authority, Nasdaq Dubai, State Bank of Pakistan, The National Bank of Kazakhstan, and by a number of international and regional financial institutions active in Islamic finance as well as other market participants.

IIFM was formed under Royal Decree No (23) Year 2002 of the Kingdom of Bahrain as a non-profit organization.



Thank You

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